

THE TECHNOLOGY ISSUE

Telstra Business Awards

We are extremely excited to announce that Vekta Automation was a finalist in the 2017 Western Australia Telstra Business Awards.

This was a huge milestone for Vekta! The Telstra Business Awards are Australia's longest running business awards- this year celebrating their 25th Anniversary. Every aspect of our business was put under the microscope- from challenges we've faced, to our customer service approach, business and marketing plans, sustainability, innovation, employee diversity, impact on local society, environmental impacts and yes, financial performance. The application involved 120 multiple choice questions, 60 written answer questions (300 words each), and 35 numerical questions. We also received an interview on site at our factory before being listed as finalists.

The awards acknowledge forward thinking businesses that are leading the trends in all elements of business. While we didn't take home the award on the night, when you look at the number of nominations (500+ for Western Australia alone), and the calibre of the other businesses that made the finals, we don't mind falling a little short on the night. We're just ecstatic that a large, third party organisation would put us in the same category as those other elite businesses!

What's next? Well, true to form, we will take everything we learned and all the great ideas to come from the process with an aim of making our business even better! We're not sure if we'll have another crack at the awards in future but we do know that there are always ways to better our business and THAT will be our focus going forward!

Ed and Shelena Serrano receive the award from Graeme Skeggs, Tourism Services Manager of Adams- last year's winner of the Medium Business Category.



Roeland is originally from the Netherlands but moved to Auckland New Zealand at the age of 9, where he grew up enjoying the great outdoors and plenty of sports.

After high school, he completed a NZ Certificate in Mechanical Engineering worked for several years before realising the need to further his education and completed a Bachelor of Engineering degree in mechanical design.

During his degree, he worked for a robotic design company where he found his passion for automation and for his final year project built a robotic arm which poured various drinks for customers at an engineering show, also showing his passion for a nice cold beer!

After spending numerous years honing his automation design experience as well as his hands-on manufacturing and assembly skills, he travelled to the UK and spent 5 years working as a contract designer for heavy industrial process equipment. The UK was a busy time for Roeland as he married his better half Teresa, travelled through Europe at every chance they had and had their two sons. Soon after which they decided to leave the UK and settle somewhere warmer and no better place than Perth where Teresa was brought up.

After a few years working in the oil and gas industry and adding a little girl to his family, Roeland continued to be on the lookout for another position in the field of automated machinery design. When he found the position at Vekta everything felt perfect and he is thoroughly enjoying his time back in the automation design seat and a fantastic team and workshop to support him.

**Introducing our
Mechanical Engineer
Roeland Van
Winden**

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Vekta is known for being a customer focussed business and this is also reflected in the way we develop our products.



Software

SOFTWARE CUSTOMISATION

The Razer saw is not a standalone product since it must always fit within an existing process for manufacturing frames and trusses. These processes can differ radically and, due to this, we always aspire to accommodate our customers' needs. Software customisation is one way that we do this and, from experience, we have found that small software changes can often make big differences in the field.

Our technicians and support staff regularly seek feedback from saw operators and managers on software improvements and new features. All suggestions are reviewed and, if selected, are scheduled for inclusion in a future software release.

Case Study: Champion Prenail

Recently we collaborated with Champion Prenail in New Zealand to streamline the Razer saw with their existing processes. With some small software changes, we were able to automate a number of their tasks that previously required handwriting onto timber. This allowed them to keep their assembly method fundamentally the same but now with the benefit of a much higher throughput with their Razer saw.

"Since having our staff trained on the processes of the Razer saw we have seen a huge increase in cutting. The accuracy, cutting and marking of all components has been a revelation to our company whereby our systems of fabrication have been changed dramatically for the good. The numbers of cuts we are putting through the Razer saw are very high allowing us to take on more work."

**Glynn Champion at
Champion Prenail**

OUR CORE VALUES

From engineering and design to the manufacturing of products and building relationships, Vekta upholds these core values.

SAFETY

IT'S TOP OF OUR LIST

From design to engineering, manufacturing, install and training - safety supersedes everything at Vekta.

EXCELLENCE

OUR PRODUCTS LEAD THE WAY

At Vekta, we are continuously striving for excellence in our engineering, manufacturing, software and customer relations

TECHNOLOGY

WE'RE ALWAYS INNOVATING

Vekta is highly adaptable and we pride ourselves on providing innovative technological solutions that are customised for each individual business and their unique needs.

CUSTOMER FOCUS

WE'VE GOT YOU COVERED

From buying, installation, training and technical support Vekta focuses on the customer- their needs, their requirements, their satisfaction.